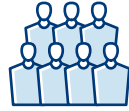


OUR COMPANY

Boehringer Ingelheim is one of the world's 20 leading pharmaceutical companies.



Founded in 1885 in Ingelheim and family-owned to this day



~ 50,000 employees worldwide

FOCUS ON



Human pharmaceuticals



Animal health



Biopharmaceuticals

SUCCESSFUL BUSINESSES

HUMAN PHARMACEUTICALS

EUR **12,559** million
TOTAL NET SALES
IN 2018

FOCUS ON



Respiratory diseases



Cardiometabolic diseases



Central nervous system + immunology



Oncology

ANIMAL HEALTH

EUR **3,960** million
TOTAL NET SALES
IN 2018



GLOBAL PLAYER

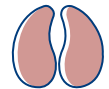
SHARE

56%
COMPANION ANIMALS

43%
LIVESTOCK
1%
OTHERS



51%
PETS



14%
CATTLE



16%
SWINE



11%
POULTRY



5%
EQUINE

2%
VPH*

1%
OTHERS

*Veterinary Public Health (VPH)

BIOPHARMACEUTICAL CONTRACT MANUFACTURING

Boehringer Ingelheim is a world-leading contract manufacturer of biopharmaceuticals.

We operate

1

GLOBAL NETWORK



of biopharmaceutical production sites in Europe, the USA and Asia

We are a pioneer in biopharmaceuticals WITH OVER

35

YEARS of experience

EUR **734** million
TOTAL NET SALES 2018

We have manufactured MORE THAN

30

BIOPHARMACEUTICALS for global markets

SUSTAINABLE ECONOMIC & SCIENTIFIC ACTIVITY

ECONOMIC SUCCESS (2018)

EUR **17,498** million
NET SALES

19.8%
RETURN ON NET SALES

AMERICAS



EUR **8,088** million

EUROPE



EUR **5,316** million

ASIA, AUSTRALIA, AFRICA (AAA)



EUR **4,094** million

RESEARCH & DEVELOPMENT

EUR **2,780** million

Human Pharmaceuticals expenditure in research & development in 2018

around **22.1%** of Human Pharmaceuticals net sales 2018

3 PILLARS



Focus on research therapeutic areas



Scientific platforms



Research Beyond Borders

DIVERSITY & INCLUSION DRIVE INNOVATION

48% women*

36% female leaders*

38% GENERATION Y (1981-2000)*



14% BABY BOOMERS (1946-1964)*

48% GENERATION X (1965-1980)*

*Boehringer Ingelheim worldwide, 2018

DIVERSITY IS NOT ONLY ABOUT



Minorities



Individuals



Compliance/ethics



Balance



Team composition



Innovation/growth

DIVERSITY IS ALSO ABOUT

SOCIAL RESPONSIBILITY

MAKING MORE HEALTH



ASHOKA

Making More Health is a global initiative by Boehringer Ingelheim in cooperation with Ashoka, a non-governmental organisation. Its aim is to improve healthcare for people worldwide.

MORE THAN

90

social entrepreneurs in over 30 countries received support since 2010

APPROX.

5,500

Boehringer Ingelheim employees worldwide are involved in the initiative